



# Why choose Nitro Sign over Adobe Acrobat Sign?

Recognized as a leader in eSignatures by IDC, Nitro Sign is the smarter, cost-effective alternative to Adobe Acrobat Sign. With powerful signing capabilities, transparent pricing, and world-class support, Nitro Sign delivers the tools businesses need without the rigid bundles or recurring price hikes from Adobe.



## Significant cost advantage

- ✔ **Lower TCO from day one:** Nitro delivers straightforward, secure eSigning at a fraction of the cost of Acrobat Acrobat Sign, without restrictive bundles, cancellation penalties, or lock-in to the Adobe ecosystem.
- ✔ **More value per user:** Every Nitro Sign license includes 200 envelopes annually—compared to just 150 with Acrobat—and only fully completed packages count against your allowance.
- ✔ **Pay only for what's completed:** With Nitro, you're only charged for envelopes that are fully signed and completed. Adobe deducts every envelope sent—even if a document is never signed—leading to wasted spend.

## Seamless deployment

- ✔ **Seamless set up:** Nitro achieves a higher ease-of-use rating on G2 thanks to our intuitive interface and streamlined onboarding process.
- ✔ **Free Business Pilot Program:** Allows businesses to fully explore Nitro in their own environment before switching from alternatives like Adobe.
- ✔ **Enterprise-ready migration support:** From onboarding and change management to integration support, Nitro makes switching from Adobe seamless and disruption-free.



"Nitro gives us all the functionality we need at a fraction of the cost of other providers."

MARANDA BASELER  
SVP INFORMATION SERVICES, PYRAMAX BANK



## Streamlined feature set and ease of use

- ✔ **Clean, intuitive experience:** Nitro Sign delivers a user-friendly interface that prioritizes simplicity and speed. Adobe Sign users have reported rigid workflows, misplaced fields, and unnecessary delays.
- ✔ **Built for productivity:** Nitro delivers the essential eSigning tools teams rely on every day, without the clutter or disruptions that come with Adobe.
- ✔ **Nitro Sign API:** Our robust API further streamlines workflows by enabling fast, flexible integration into existing systems.

## Exceptional customer support

- ✔ **94% customer satisfaction score:** Support is included with every Nitro Sign plan, giving you access to real help whenever you need it. Adobe often restricts access to higher tiers of support.
- ✔ **Faster resolutions:** Nitro's consistently high satisfaction scores reflect quick issue handling, while Adobe customers frequently cite slow response times that disrupt business-critical workflows.
- ✔ **Human-first support:** Nitro connects you to knowledgeable specialists who solve problems quickly.

## Simplified license management and data-driven ROI

- ✔ **Efficient user management:** Nitro's centralized Admin Portal simplifies provisioning, adoption tracking, and user oversight across the organization.
- ✔ **Comprehensive analytics:** Track ROI, sustainability savings, and usage—capabilities Adobe lacks.



Nitro's expertise enabled us to seamlessly integrate eSignatures within our digital platform. It has helped us save time for our clients and employees, enhance our digital offering, and offer a superior user experience."

DEGROOF PETERCAM

## Enterprise-grade security and compliance

- ✔ **Trusted global standards:** Nitro Sign meets or exceeds the most rigorous compliance frameworks including SOC 2, HIPAA, and ISO 27001.
- ✔ **Legally binding signatures:** Fully compliant with eIDAS (EU), UETA, and E-SIGN Act (US), ensuring documents are valid across global jurisdictions.



	Nitro	Adobe
Envelope allowance	200 per user, per year	150 per user, per year
Usage policy	Only fully signed envelopes count towards your allowance	All sent envelopes count towards your allowance, even if incomplete
Single sign-on	☑	Only in higher tier plan
Send document for eSignature	☑	☑
Form-filling	☑	☑
Reusable workflow templates	☑	☑
Audit trails	☑	☑
Reminders	☑	☑
Custom branding	☑	☑
Track signature requests	☑	☑
Global 24/7 support	☑	☑
Dedicated success manager	☑*	☑
AI Knowledge Assistant	☑	☒

\*Eligible customers

## Ready to make the switch?

Start your risk-free evaluation today.

[Contact us](#)

- ☑ Free Business Pilot Program: Test in your environment
- ☑ Contract buyout support: Deploy 12 months before your Adobe renewal
- ☑ Dedicated implementation support: Enterprise change management included